JALTECH
Fund Management

Jaltech's Private Debt & Growth Capital Solution

Growth Funding for South African Businesses

Introduction

We provide established South African businesses with access to long-term private debt funding to expand their operations, pursue new opportunities, or strengthen their balance sheets.

By providing tailored debt funding structures, we enable management teams to focus on growing their businesses while maintaining full control of their equity.

What differentiates us from traditional lenders is our ability to:

- Provide tailored debt funding solutions aligned with a company's **growth strategy**
- Deploy capital efficiently, often within **a few months**
- Structure **long-term funding solutions** aligned with the underlying cash flows of the business

Mandate

JURISDICTION:

South Africa

FUNDING RANGE:

R30 million to R80 million per transaction

FUNDING TERM:

3 to 5 years, depending on the nature of the business and transaction

FOCUS:

We support a broad range of sectors, including agriculture, manufacturing, commercial property, logistics, hospitality, retail, and other established industries

TYPE OF FUNDING:

Structured debt funding designed to support business expansion, acquisitions, capital expenditure, or refinancing

Borrower Requirements

- A minimum 3-year **track record**
- Revenue of more than **R50 million**
- An EBITDA of **over R5 million**
- An experienced management team
- Adequate security

Our Approach

We partner with businesses that have strong management teams, proven operating models, and clear growth strategies.

Unlike traditional lenders that often apply rigid credit frameworks, we take a pragmatic approach to structuring transactions. Our investment process focuses on understanding the underlying business, its cash flow profile, and the strategic objectives of management.

We are committed capital partners, not operators. Once we provide the required capital, the management team retains full control of the day-to-day decision-making. This allows us to structure funding solutions that support sustainable growth while maintaining appropriate risk management.

Why Businesses Choose Jaltech

Flexible capital solutions:

Funding structures can be tailored to the specific needs of each transaction.

Speed of execution:

Our experienced investment team enables efficient assessment and execution of funding opportunities.

Long-term partnership approach:

We aim to support businesses over the long term and often provide additional capital as companies continue to grow.

Experienced team:

Our investment professionals combine financial, legal, and operational expertise to ensure transactions achieve financial close.

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